



КОМПЛЕКС ЭКОНОМИЧЕСКОЙ ПОЛИТИКИ
И ИМУЩЕСТВЕННО-ЗЕМЕЛЬНЫХ ОТНОШЕНИЙ
ПРАВИТЕЛЬСТВА МОСКВЫ

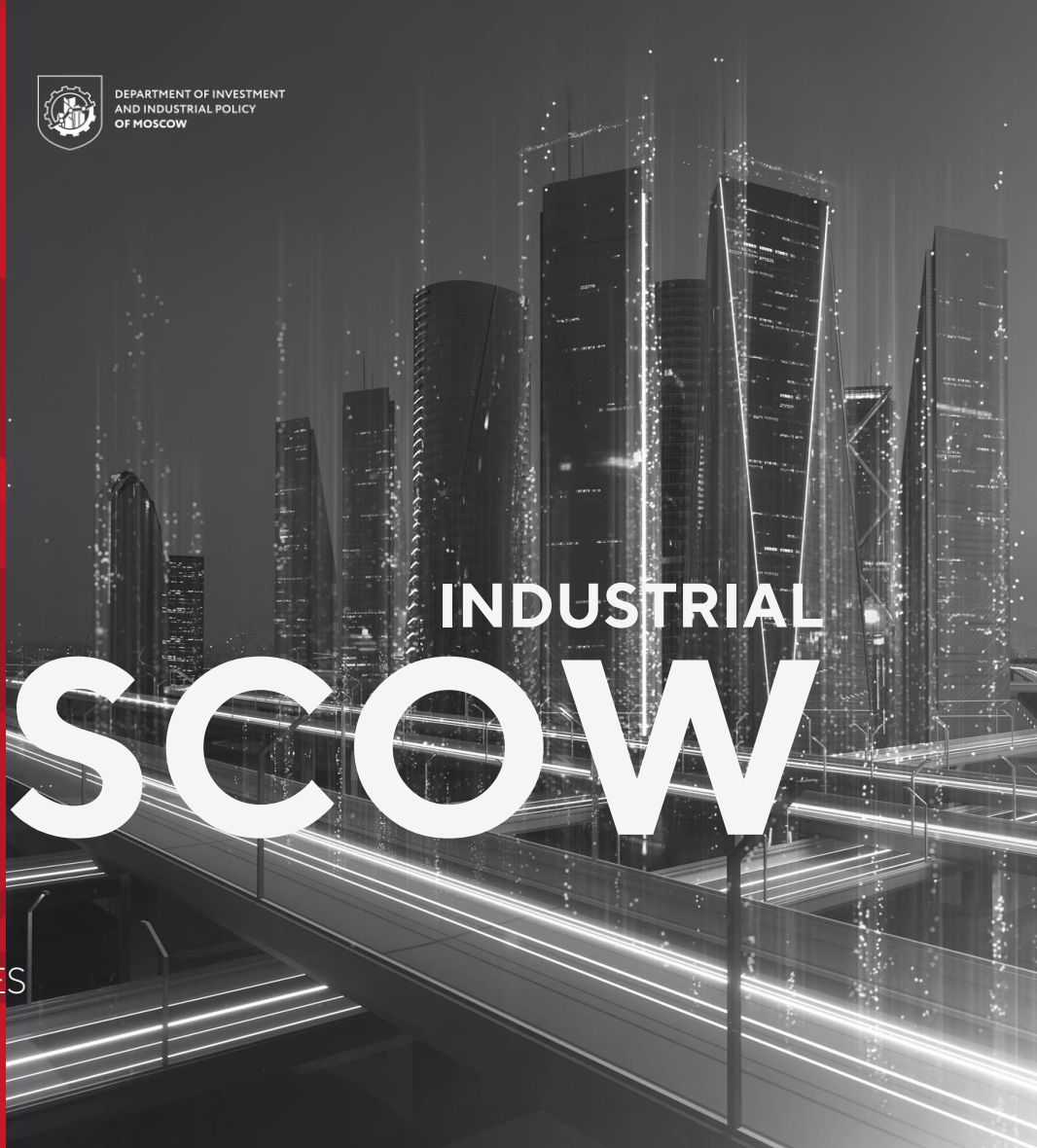


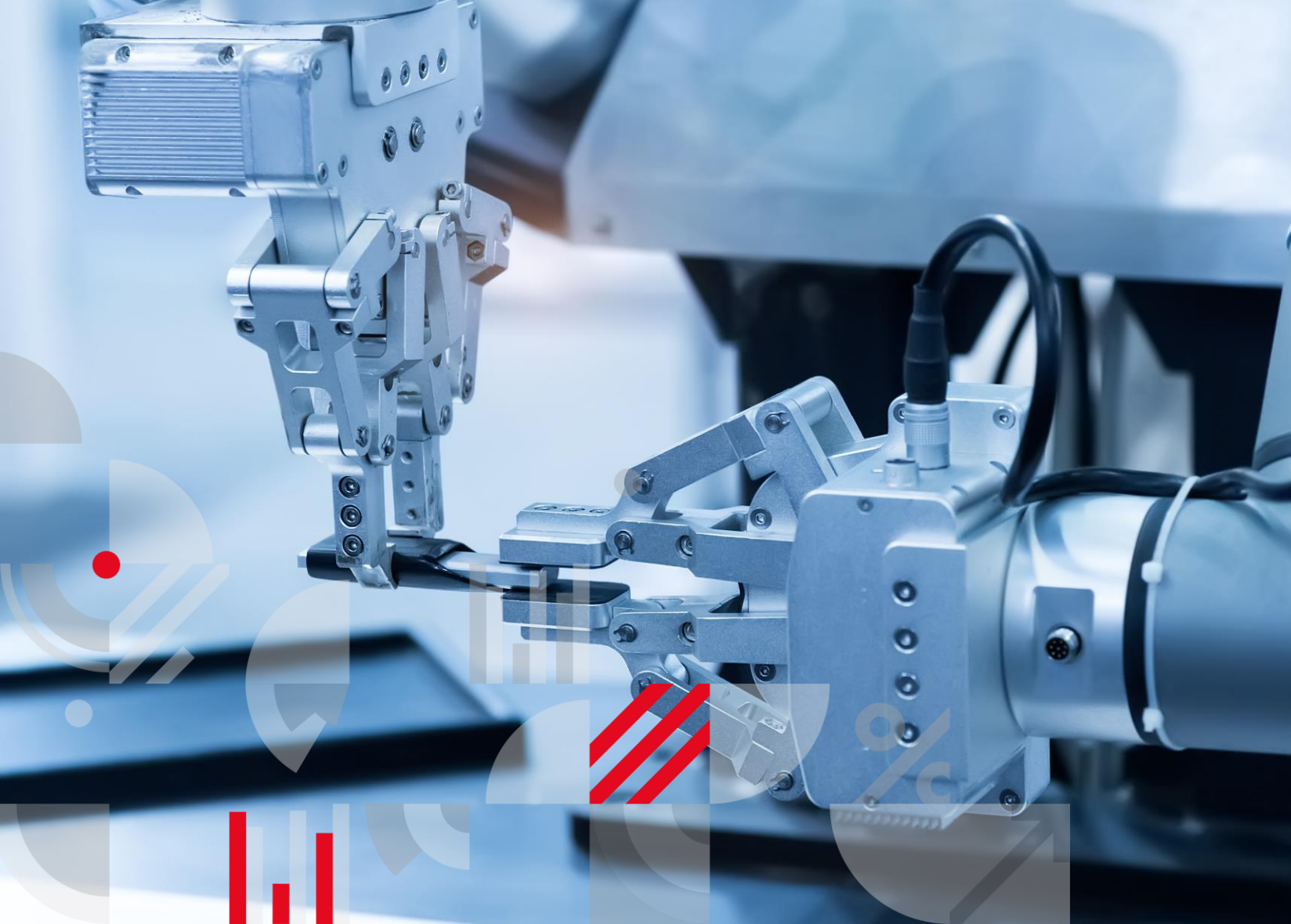
DEPARTMENT OF INVESTMENT
AND INDUSTRIAL POLICY
OF MOSCOW

MOSCOW

INDUSTRIAL

SUPPORT MEASURES
FOR INDUSTRIAL ENTITIES





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INDUSTRIAL POTENTIAL OF MOSCOW



MEGAPOLIS

- Moscow is **TOP-5** world megapolises by GDP on purchasing power parity*
- **Ranks 3rd** in Europe in terms of consumer spending*
- **8.7%** of the population of Russia



INVESTMENTS

- **Ranks 1st** in the national rating of the investment environment in the constituent entities of the Russian Federation for 2021
- **3.6 bln rubles** – capital investments 2020



MARKET

- **281.5 mln** people – access to the Russian and CIS markets
- **42.6%** of the Russian foreign trade turnover



PEOPLE

- **>12.6 mln** people – the most populous city of Europe
- **50%** of residents have higher education
- **>33%** of scientific personnel of Russia



INDUSTRY

16.2%

of shipped goods of the Russian manufacturing industry

14.8 thous. ha

industrial area

01

**NEW PRODUCTION
FACILITIES**



LARGE-SCALE INVESTMENT PROJECTS



LARGE-SCALE INVESTMENT PROJECT (LSIP) is a significant investment project for the development of vacant urban land plots, aimed at increasing the number of jobs and investment amounts

Recipients are legal entities incorporated in Moscow



SUPPORT MEASURES

- Granting a land plot on lease without a bidding process
- In case of investment project agreement (page 7), support measures for investment priority project (IPP) can be applied, as well as reimbursement of 50% of costs (up to 100 mln rub.) for technological connection (page 16)
- Investor person-to-person entourage in formalizing design planning documentation



REQUIREMENTS TO APPLICANTS

- The legal entity must be incorporated in Moscow
- Development density: not less than 8 000 sq. m/ha
- 75% of the facility area must be used for industrial and production purposes

SINCE 2016 (total resolution passed by the Urban Planning and Land Commission)

34 | projects

68 | bln rubles
total planned investment

39 | land plots

1 300 | thous. sq. m
of maximum allowable areas

20.5 | thous. jobs
to be created

PROCEDURE FOR OBTAINING SUPPORT


I | Investor's application for the allocation of a land plot must be filed to the Government of Moscow

II | The Urban Planning and Land Commission of Moscow makes a decision on the allocation of a land plot without a bidding procedure


III | Execution of a land plot lease agreement

INVESTMENT PRIORITY PROJECTS



 **INVESTMENT PRIORITY PROJECTS (IPP)** is an incentive mechanism for new investment projects. IPP comprises tax exemptions and benefits for land rents

Recipients are legal entities and the taxpayers of Moscow

 **Investor and the City enter into an investment project agreement in which:**

- Investor undertakes to reach the target KPIs
- The City undertakes to provide tax exemptions and benefits for land rents

INVESTMENT PRIORITY PROJECT

FOR THE CREATION OF AN INDUSTRIAL COMPLEX, TECHNOLOGY PARK, INDUSTRIAL PARK, OBJECTS OF EDUCATION, CULTURE AND ARTS, SOCIAL SERVICES

INVESTMENTS for 5 years	361* mln rubles	but not less than 303 mln rubles/ha
SUPPORT MEASURES	<ul style="list-style-type: none">▪ corporate income tax 16.5%▪ corporate property tax 0%▪ land tax 0.7% from the calculated	<ul style="list-style-type: none">▪ land lease 0.01% of the cadastral value▪ subsidies for utility connection, purchase of equipment, property development
TERM OF CONTRACT	up to 10 years	

* 2.4 bln rubles for the IPP for creation of an industrial park, 8.4 bln rubles for the IPP for creation of objects of education, culture and arts

2021 IN REVIEW (for the first 6 months)

14 | projects

37 | bln rubles - investment amount

677 | thous. sq. m potential area of capital construction projects

Legal and regulatory framework: Decision of the Moscow City Government No. 38-PP of 11 February 2016 "On Measures for Implementing Moscow's Industrial and Investment Policy"

LOCALIZATION OF INDUSTRIAL FACILITIES



Recipients are industrial enterprises planning to locate or expand production in Moscow



ASSISTING ENTERPRISES IN SETTING FOOT IN MOSCOW

- Selecting production sites
- Demonstration of buildings and land plots to investors
- Support in getting project approvals
- Accompanying rental agreements
- A thorough examination of each project
- Assisting investors with getting State support
- Facilitating cooperation between investors and the Moscow City Government



LOCALIZATION AREAS

- Special economic zone
- Industrial parks
- Integrated territorial development (IDT) areas for industrial use
- Industrial sites and clusters
- Vacant land plots
- Other sites and areas



2017-2021 IN REVIEW (for the first 6 months)

42 | industrial plants and factories

18 | bln rubles investment

3 421 | jobs created

SUPPORT FOR NEW INDUSTRIAL PROJECTS



CONSULTANCY SUPPORT FOR THE IMPLEMENTATION OF THE FOLLOWING STAGES OF PROJECTS DEVELOPMENT:

- Preparation of a project concept
- Investment analysis of the project
- Utilities connection
- Development of a draft area plan
- Preparation of supporting materials for amendments to the Land Use and Development Rules
- Development of sanitary protection zone projects
- Formalization of permits
- Conclusion of real estate lease agreements
- Land plot permitted usage type change
- Cadastral registration, registration of rights, updating the Unified State Register of Immovable Property data, cadastral works



SPECIAL ECONOMIC ZONE



SEZs are territories with special conditions for entrepreneurial activities

Recipients are SEZ residents



SUPPORT MEASURES

Preferential terms

0% property tax for over 10 years

0% land tax for over 10 years

0% transport tax for over 10 years

0% Import VAT and customs duties on imported foreign goods and equipment (free customs zone)

2% corporate income tax

1% land buyout price (of the cadastral value)

Land plot lease without a bidding process at **2%** of the cadastral value + decreasing coefficient

General terms

2.2%

1.5%

150 rubles/hp

up to 20%

20%

100%



REQUIREMENTS TO APPLICANTS

- No branches or representative offices, as well as separate divisions, outside the SEZ
- Activities must be carried out in the SEZ
- GREENFIELD PROJECTS

250 mln rubles/ha – investment for 5 years

300 mln rubles /ha – revenue for one year

72 331 rubles – average salary over the year

- BROWNFIELD PROJECTS

50 thous. rubles/sq. m – investment for 5 years for new companies

20 thous. rubles/sq. m – investment for 5 years for existing tenants

200 thous. rubles/sq. m – revenue for one year

72 331 rubles – average salary for one year

LOCALIZATION OPTIONS

GREENFIELD PROJECTS | BROWNFIELD PROJECTS



2021 IN REVIEW (for the first 6 months)

over

10 | thous. jobs

over

180 | companies, incl.

39.4 |

bln rubles – Investment of the residents

87 | residents

NEW WORKPLACES



 **When multi-dwelling unit (MDU) developers change use of a land plot, they are exempt from Planning permission fee provided that they create new workplaces in industrial, commercial, office, social, educational, or sports sectors**

Recipients are holders or owners of land plots for MDU construction

CONDITIONS

Investor's or MDU developer's obligations

- Job creation outside the city centre within the time agreed
- Bank guarantee (should investors violate the terms agreed, the bank obliges to make payments to the city (the beneficiary) in accordance with the terms of the guarantee)
- Returning of the benefits by investors if they violated terms of agreements

City obligations (Moscow Government represented by DIPP)

- Before commissioning workplaces is payment delay for planning permission to change the land plot Use Class as MDU (depending on the workplace area) for the agreement term
- After commissioning workplaces is payment exemption for planning permission to change the land plot Use Class as MDU in case the agreement obligations are fulfilled

The exemption amount depends on area, function and location of a new workplace

The agreement term is 3-6 years

(depending on the workplace area)

- 3 years for workplace area up to 50 000 sq. m
- 4 years for workplace area from 50 000 to 70 000 sq. m
- 5 years for workplace area from 70 000 to 100 000 sq. m
- 6 years for workplace area more than 100 000 sq. m

2021 IN REVIEW (for the first 6 months)

5 | projects

25.1 | bln rubles investment

296 | thous. sq. m offices space

Legal and regulatory framework

Investment project status and agreement as per Decision of the Moscow City Government No.1874-PP of 31 December 2019

NEW WORKPLACES



BASIC PROGRAM CONDITIONS (continuation)



ELIGIBILITY CRITERIA

For an investor

- Land rights and Planning Permission for the plot preserved for MDU construction
- Land rights and Planning Permission for the plot preserved for workplaces (delay up to 8 mo.)
- Executed calculation for rental fee or planning permission fee
- Legal capacity and absence of debts
- The workplace investor party must belong to a single parent company by at least 75%

For the workplace

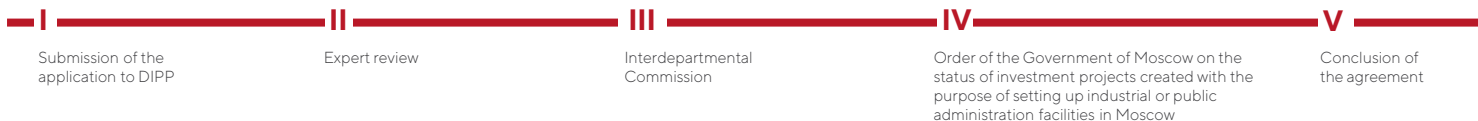
- Must be located in the peripheral area
- Workplace area for **at least 2000 sq.m.** for production, social services, personal services, health care, education, culture, sport
- Workplace area for **at least 5 000 sq.m.** for business administration, science, trade facilities, entertainment, food service
- Workplace area for **at least 5 000 sq.m.** if purpose complies several basic permitted land uses

Benefit calculation

Benefits size = S x Fexp x Floc, where:

- **S** is planned workplace area
- **Fexp** is cost factor (45 000 for production workplaces, 85 000 for other workplaces)
- **Floc** is location factor by district

PROCEDURE FOR OBTAINING SUPPORT





02

**OPERATING
PRODUCTION
FACILITIES**

INDUSTRIAL COMPLEXES



INDUSTRIAL COMPLEX is a status may be assigned to a real estate facility if its user is engaged in manufacturing or engineering activities

Recipients*: enterprises of manufacturing industry, research and development or other areas provided that the tenants are involved in these activities (minimum share of manufacturing production is at least 25% of total revenue)

SUPPORT MEASURES

Preferential terms

- 16.5%** corporate income tax
- 50%** of the calculated real estate tax
- 20%** of the calculated land tax
- 0.3%** lease rate (of the cadastral value)

General terms

- 20%
- 2.2%
- 1.5%
- 1.5%

REQUIREMENTS TO REAL PROPERTY

- ownership or other real right
- **from 4 000 sq. m/ha** – development density (from 2 000 sq. m/ha for Troitsky and Novomoskovsky Administrative Districts)
- **≤ 20%** of the area of the capital construction object is taken up by non-core facilities

PROJECT REQUIREMENTS

REQUIREMENTS	SOCIALLY SIGNIFICANT INDUSTRIES	OTHER INDUSTRIES
Investments over 5 years	70.2 mln rubles/ha	107.9 mln rubles/ha
Payroll fund	63.9 mln rubles/ha	125.3 mln rubles/ha
Revenue	246.2 mln rubles/ha	378.8 mln rubles/ha
Salaries & Wages	≥ 52 078 rubles	≥ 72 331 rubles (more than average monthly income in Moscow)

SOCIALLY SIGNIFICANT INDUSTRIES:

- building materials industry
- food industry
- light textile industry, footwear production
- production of items from cardboard and paper
- wood processing and fashioning



The status is assigned for a period of up to 10 years and is subject to mandatory annual confirmation

2021 IN REVIEW (for the first 6 months)

60 | industrial complexes

70 | thous. employees

34.2 | bln rubles – investments for 5 years

2 | bln rubles tax exemptions for a year (forecast)

PROCEDURE FOR OBTAINING SUPPORT

I Complete registration and submit status application

investmoscow.ru

II Get a positive conclusion

Executive authorities of Moscow

III Get conclusion

Interdepartmental Commission of Moscow

IV Get status

* – applicants can be owners of capital facilities renting them to other companies

INDUSTRIAL PARKS



INDUSTRIAL PARK is a status granted to a complex of real estate under a single management, consisting of land plots with industrial, administrative, warehouse buildings and structures, and provided with energy carriers, engineering and transport infrastructure

Recipients:

- Owners and holders of the economic management or operation management rights for capital structures, using these facilities to conduct manufacturing activities. They may carry out activities in the field of science, IT, communications, technical testing, research, analysis and certification within the process cycle;
- Anchor resident – a legal entity or an individual entrepreneur carrying out activities in the field of research and development, information and communication, technical testing, research, analysis and certification, manufacturing in an industrial park.

SUPPORT MEASURES

Preferential terms

- 16.5%** corporate income tax
- 0%** real estate tax
- 0.7%** of the calculated land tax
- 0.01%** lease rate (of the cadastral value)

General terms

- 20%
- 2,2%
- 1.5%
- 1.5%

PROJECT REQUIREMENTS

Investments over 5 years	161.9 mln rubles/ha
Payroll fund	125.3 mln rubles/ha
Revenue	564 mln rubles/ha
	≥ 79 564 rubles
Salaries & Wages	(more than average monthly income in Moscow x 1.1)
Number of shared infrastructure facilities	≥ 2

REQUIREMENTS TO REAL PROPERTY

- **≥ 8 ha** – land plot area
- **from 4000 sq. m/ha** – development density (from 2000 sq. m/ha for Troitsky and Novomoskovsky Administrative Districts)
- **≤ 20%** of the area of the capital construction object is taken up by non-core facilities
- a decision of the Ministry of Industry and Trade of the Russian Federation *



The status is assigned for a period of up to 10 years and is subject to mandatory annual confirmation

* – for industrial park there shall be a decision of the Ministry of Industry and Trade regarding the compliance of the industrial park and the industrial park management company with the requirements stipulated by Decree of the Russian Government #794 dated August 4, 2015

PROCEDURE FOR OBTAINING SUPPORT




Complete registration and submit status application
investmoscow.ru

Get a positive conclusion
Executive authorities of Moscow

Get conclusion
Interdepartmental Commission of Moscow

Get status

SUBSIDIES

	SUBSIDY PURPOSES	SUBSIDY AMOUNT	REQUIREMENTS TO APPLICANTS	2012 – JUNE 2021
EQUIPMENT	To pay interest on loans for the purchase of certain types of equipment	 up to 200 mln rubles per year • [Key rate of the Central Bank of the Russian Federation] for imported equipment • [Key rate of the Central Bank of the Russian Federation] + 5% for domestic equipment	<ul style="list-style-type: none"> ≥ 300 000 – average annual salary per employee Requirements to equipment, activities, etc. are regulated by Resolution No. 152-ПП of the Government of Moscow Recipients are legal entities engaged in industrial activities	69 subsidies 1 269.4 mln rubles
	For lease payments for the purchase of certain types of equipment	 up to 100 mln rubles per year • ≤ 25% of lease payments for imported equipment • ≤ 35% of lease payments for domestic equipment	<ul style="list-style-type: none"> ≥ 300 000 – average annual salary per employee Requirements to equipment, activities, etc. are regulated by Resolution No. 152-ПП of the Government of Moscow Recipients are legal entities engaged in industrial activities	136 subsidies 1 918.2 mln rubles
CONSTRUCTION	Partial reimbursement of interest on loans for creation and development of technology park, industrial park, creative technopark, industrial complex, innovation research & technology center property complex	up to 300 mln rubles per year ▪ [Key rate of the Central Bank of the Russian Federation]	<ul style="list-style-type: none"> Managing companies of technoparks, industrial parks. Creative technoparks Industrial complexes, organizations implementing investment priority projects in Moscow Managing companies of innovation research & technology centers 	10 subsidies 1 258.7 mln rubles
NETWORKS	For reimbursement of costs for technological connection to the utilities systems or increase of their technological capabilities	 up to 100 mln rubles per year per land plot • ≤ 50% of actual costs incurred	<ul style="list-style-type: none"> Implementation of activities in the industrial sector on the territory of Moscow Recipients are legal entities engaged in industrial activities	4 subsidies 142.2 mln rubles
TOTAL				219 subsidies 4.588 bln rubles

PROCEDURE FOR OBTAINING SUPPORT



LOANS



TERMS

- **LOAN AMOUNT – 5-200 MLN RUBLES**
(up to 300 mln rubles for industrial complexes)
- **TERM – up to 5 YEARS**
- **INTEREST RATE – 2% to 4% per year**
- **COLLATERAL – PROPERTY PLEDGE AND GUARANTEES / SURETIES**
- **LOAN SHARE IN PROJECT FINANCING – not more than 70%**
(30% – own funds and/or other borrowed funds)



RECIPIENTS:

- SEZ residents of Moscow
 - participants of regional innovation clusters
 - anchor tenants in technoparks and industrial parks
 - managing companies of technoparks and industrial parks
 - Industrial complexes in Moscow
-
- all the industrial and scientific enterprises of Moscow

2%

4%

2017-2021 IN REVIEW (for the first 6 months)

31

loans issued and accepted

2 903

mln rubles volume of loans issued and accepted



PROCEDURE FOR OBTAINING SUPPORT

I — II — III — IV — V — VI — VII — VIII — IX — X

Company goes to the www.mfppp.ru

Company fills out the selected application form

Fund makes a rapid assessment (up to 5 days)

Company collects documents

Due diligence review process (up to 30 days)

Fund's Expert Board (up to 7 days)

Fund's Supervisory Board (up to 5 days)

Submission of the collateral documents

Signing a loan agreement

Fund credits to the Company



INTENDED USE

ENTERPRISE'S SHORT-TERM OPERATING PLANS

- Purchase of raw materials, consumables and parts
- Financing of the export activity
 - Expenses for holding exhibitions, conferences and presentations abroad
 - Cost of certification abroad, obtaining patents and certificates
 - Expenses for transportation of products outside the Russian Federation

ENTERPRISE'S MEDIUM-TERM OPERATING PLANS

- Purchase of new equipment (domestic and imported)
- Purchasing software for industrial needs, enterprise processes automation
- Expenses for external land improvements facilities, fences and facades of industrial enterprises



up to 50

days – term of agreement from the moment of submission of the documents package

CROSS OBLIGATION INVESTMENT CONTRACT – OFFSET CONTRACT



OFFSET CONTRACT is a government contract for the supply of goods, which provides the production localization in the territory of Moscow

Recipients are investor (Russian legal entity)

PROJECT INITIATOR	authorized executive body of the region of the Russian Federation
GOODS PURCHASE TERRITORY	territory of 1 region of Russian Federation only
INVESTOR'S RESPONSIBILITIES	production localization in the territory of Moscow
PLANNED INVESTMENTS	not less than 1 bln rubles
COLLATERAL FOR OBLIGATIONS	bank guarantee 2-5% of the volume of investment
REQUIREMENTS TO THE PURCHASED GOODS	goods of Russian origin
TERM OF CONTRACT	up to 10 years
CITY'S RESPONSIBILITIES	procurement of the localized goods <ul style="list-style-type: none">• the right to enter into contracts with public customers in the region without a bidding process• leasing land plots at preferential rates and without bidding• possibility of the SEZ localization (tax and customs preferences)
ADDITIONAL PREFERENCES	



2017–2021 IN REVIEW (for the first 6 months)

5 | contracts concluded

12.9 | bln rubles total value of investments

72.7 | bln rubles total value of contracts

TAX DEDUCTION



INVESTMENT TAX DEDUCTION is a decrease of income tax by costs of purchasing, creating or upgrading the fixed assets (FA)

Recipients are organizations assigned as Moscow investors



SUPPORT MEASURES

12.5% income tax* for Class 1 Moscow investors

8% income tax* for Class 2 Moscow investors

up to 90% investments in FA can be written off at the expense of regional tax exemption (the tax benefits can be used within 7 years)

Up to 10% investments in FA can be written off at the expense of federal tax exemption



TARGET USE

- To improve priority areas of Moscow industrial development
- To develop and implement innovative technologies
- To upgrade the fixed capital and improve investment activity
- To replace current benefits which expire in 2023 **

* regional budget tax

** according to the Russian Tax Code regional rates of income tax expire in 01 January 2023. By 01 January 2023 industrial complexes, technoparks can choose the tax deduction option either investment tax deduction



ELIGIBILITY CRITERIA

- **CLASS 1 OR 2 MOSCOW INVESTORS**
- **MANUFACTURING AS THE MAIN ACTIVITY** (except petroleum production)
- **Above 70%** income share from the main type of activity
- **AVERAGE WAGE ABOVE 72 331 rub.** (at least one average monthly income in Moscow) (above **53 525 rubles** in New Moscow)
- **SHARE OF UPGRADED FIXED CAPITAL** (exclusive of buildings and structures)
 - **Above 8%** for the last year (while assigning) or
 - **Above 35%** for the last 5 years (while confirming)
- **INVESTING IN FIXED CAPITAL WITH LIFESPAN FROM 3 TO 30 YEARS** (except buildings, structures and transmission equipment)
- **MINIMUM FIXED CAPITAL INVESTMENTS**
 - **200 mln rubles over the last year** for Class 1 Moscow investors
 - **300 mln rubles over the last year** for Class 2 Moscow investors

PROCEDURE FOR OBTAINING SUPPORT

1 Submission of the application
Investmoscow.ru

II Examination and field studies
DIPP, DUP

III Interdepartmental Commission
DIPP, DUP, DEPD, FINDEP

IV Investment project status is approved by Moscow Government (DIPP)

V Adding to the register
DIPP

2021 IN REVIEW (for the first 6 months)

2

Class 2
Moscow Investors

652

mln rub.
investment volume

SUPPORT FOR INDUSTRIAL PRODUCTS EXPORT



CUSTOMIZED SUPPORT

Assistance in entering foreign markets, including certification, overcoming trade barriers and customs

- Identifying export readiness and Moscow manufacturers needs
- Office-in-Office: informational support on FEA issues. Personal presence at Mosprom office is not required
- Expert sessions
- Buyers selection and verification
- Assistance in negotiations with international partners
- **Niche and sectoral marketing**
- **NEW: two-step model of export capacity assessment ADEPT 7 (online)**



BUYERS PROGRAM

Fostering ties between Moscow manufacturers and foreign buyers

- Business missions featuring international sales representatives (online, offline)
- Technical tours to Moscow production sites and reverse business missions (online, offline)
- Global cooperation development and integration in global supply chains
- Support of participation in international exhibitions (online, offline)
- Set of pre-sales activities (online, offline)
- **NEW: business tours abroad (online)**

Recipients are Moscow export-led manufacturers of industrial and IPA products

* **100%** | Financing of participation costs in the buyer program



NNE*

+31% growth in 2020 against 2019

39.86 USD total NNE in 2020

2019- FIRST HALF of 2021 IN REVIEW

44

Buyer program international events
online, offline

>3 300

Business meetings

>300

Moscow manufacturers

>50

Training sessions
online

>30

Technical tours online



03

**INTEGRATED
TERRITORIAL
DEVELOPMENT**



INTEGRATED TERRITORIAL DEVELOPMENT



INTEGRATED TERRITORIAL DEVELOPMENT (ITD) is a set of measures established for the development of the former industrial territories on the basis of urban impact



PROJECT GOAL

- To ensure the development of inefficiently used territories located in industrial zones



BENEFITS OF ITD:

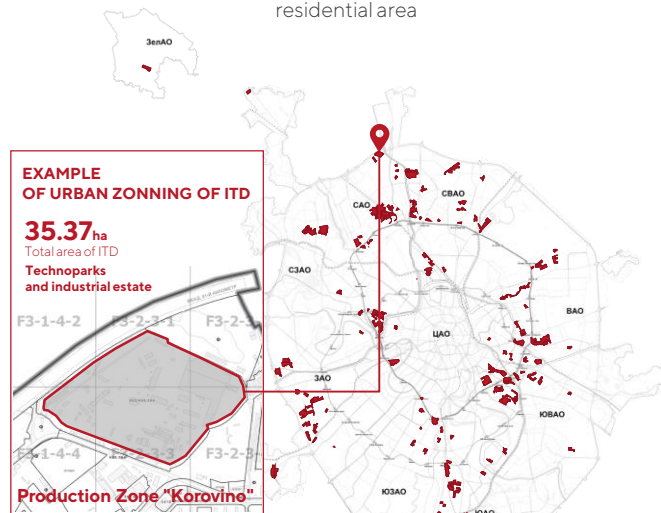
- The decision to develop documentation for the planning of the territory is taken by **RIGHTHOLDERS THEMSELVES**
- Conclusion of an agreement on ITD on the initiative of rightholders **WITHOUT HOLDING AN AUCTION FOR THE RIGHT TO IMPLEMENT THE ITD PROJECT**
- Provision of a land plot from state ownership for rent for the construction of infrastructure **WITHOUT BIDDING**
- For the territories of ITD in the Land Use and Development Rules of the City of Moscow **THE LIMITING PARAMETERS OF THE PERMITTED CONSTRUCTION AND RECONSTRUCTION OF CAPITAL CONSTRUCTION OBJECTS ARE ESTABLISHED**

Recipients: landplots rightholder(s)

over
130 | ITD projects
ahead

33 | mln sq. m urban
development planning

- 10 mln sq. m (31.5%)** industrial area
- 14 mln sq. m (37%)** public and business area
- 9 mln sq. m (31.5%)** residential area



04

**SUPPORT SERVICES
FOR INDUSTRIAL
ENTREPRISES**





TECHNOLOGY BANK

RECIPIENTS are Moscow industrial enterprises, vendors, integrator companies

TECHNOLOGY BANK is a list of cutting-edge solutions aimed at increasing production efficiency through digitalization and automation

MAIN GOAL is to support Moscow enterprises in implementing digital Industry 4.0 technologies and to ensure conditions for collaboration with reliable tech providers



Innovative Industry 4.0 technologies



Technologies for manufacturing activities



Tailor-made solutions



Single window system
More than 3,000 enterprises



IDA provides services free of charge



TO MOSCOW INDUSTRIAL ENTERPRISES

- Single source for all the information on cutting-edge Industry 4.0 solutions
- Tailor-made selection of solutions for each industrial enterprise of Moscow
- Consultations on possible support from development institutions and tech development funds
- Inclusion in the register of industrial sites for Piloting Innovative Solutions program
- Assessment of company's Digital IQ and roadmap for the enterprise's digital transformation
- Educational and informational events

MOSCOW INVESTOR



MOSCOW INVESTOR is a web portal designed to connect government and business efficiently, providing necessary information for those who implement an investment project in Moscow

Go to Moscow Investor website and **send a message**:

- In case of any problem in coordination with the executive authorities
- To obtain a consultation on certain procedures or state support

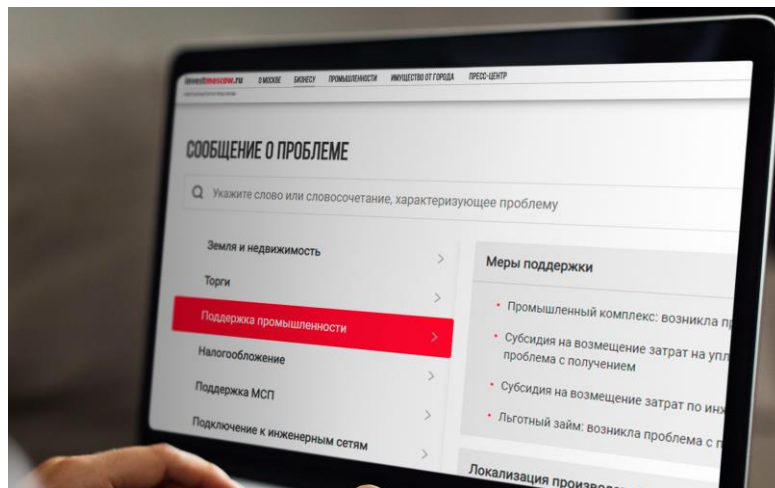
Key service features:

- Prompt response

Average time is 3 workdays*

- It takes two clicks to request further review.

If the response is unsatisfactory, please send a message to one of the project offices at Business Protection Headquarters



87 questions are available

22 | SITES

18 | SMEs
SUPPORT

11 | BIDDING

10 | INDUSTRIAL
SUPPORT

9 | CONSTRUCTION

8 | LICENSING AND
PERMISSIONS

7 | ENGINEERING
SUPPLIES

1 | TAXATION

1 | SUGGESTIONS

*time limit for answering is 10 working days, the term might be increased for individual questions

MOSCOW TECH SCHOOL



МОСКОВСКАЯ
ТЕХНИЧЕСКАЯ
ШКОЛА

MOSCOW TECH SCHOOL (MTS) is a project designed to facilitate cooperation of educational and industrial organizations on staff training and retraining.

The project aims to consolidate the demands of Moscow industry and develop corresponding educational programs in cooperation with scientific and educational organizations.



PARTICIPANTS

- **Industrial enterprises**
submit applications for staff training in engineering and technologies
- **Research and educational organizations**
receive up-to-date information about industry needs and make proposals
- **Executive Branch**
develops projects based on inputs from industrial, research and educational institutions



EXPECTED EFFECTS

- Forward-looking staff training to develop high-tech production in Moscow and boost their competitiveness
- Single-window system for enterprises aiming to implement new vocational training programs
- Efficient cooperation between Moscow industrial enterprises and research and educational organizations
- Effective cost-sharing: joint educational programs are cheaper



TRAINING AREAS

Tech and production centers include selected tracks:

1. Communication technologies
2. Additive technologies
3. Artificial intelligence in manufacturing Industries
4. Unmanned transport
5. New manufacturing technologies
6. Digital twins
7. Robotics and sensorics

2021 IN REVIEW (for the first 6 months)

Moscow Government, ASI (Agency for Strategic Initiatives) and VEB.RF have signed a cooperation agreement to support MTS (Moscow Tech School) project

The first cooperation agreement has been signed in order to train specialists "Communication Technologies" track*

* Communications technologies area covers quantum technologies, Internet of Things, wireless network and cellular network 5G/6G, processing of industrial data

05

**COMPARISON
OF SUPPORT MEASURES**





COMPARISON OF SUPPORT MEASURES FOR STATUS HOLDERS

PREFERENCES PROVIDED	GENERAL TERMS	FOR INDUSTRIAL COMPLEXES	FOR INDUSTRIAL PARKS	FOR MOSCOW INVESTORS (category 1 / category 2)
Profit tax	20%	16.5% decrease by 17.5%	16.5% decrease by 17.5%	11 – 15.5% decrease by 45%-22.5%
Property tax	2.2%	50% of the calculated tax amount	EXEMPTION from tax	-
Land tax	1.5%	20% of the calculated tax amount	0.7% of the calculated tax amount	-
Land rent	1.5%	0.3% of the cadastral value	0.01% of the cadastral value	-



REQUIREMENTS FOR THE APPLICANT TO RECEIVE THE SPECIAL STATUS

	Industrial complex (Industrial complex in socially significant industries)	Industrial park	Anchor resident of the industrial park	Special economic zone			Investment priority project (IPP)				Moscow investor (Class 1 / Class 2)
				Greenfield	Brownfield		for the creation industrial complex	for the creation technopark	for the creation industrial park	for development production	
				Existing tenant	New company						
Economic requirements											
Payroll fund	≥125.3 mln rub./ha (≥63.9 mln rub./ha)	≥125.3 mln rub./ha	≥75.2 thous. rub./m ²	-	-	-	≥125.3 mln rub./ha	≥250.7 mln rub./ha	≥125.3 mln rub./ha	≥31 333 rub./m ²	
Investments for 5 years	≥107.9 mln rub./ha (≥70.2 mln rub./ha)	≥161.9 mln rub./ha	≥21.6 thous. rub./m ²	≥250 mln rub./ha	≥20 thous. rub./m ² ***	≥50 thous. rub./m ²	≥361 mln rub.**	≥361 mln rub.**	≥2.43 bln rub.**	≥361 mln rub. for 3 years	200 / 300 mln rub. (for the last year)
Revenue	≥378.8 mln rub./ha (246.2 mln rub./ha)	≥564.0 mln rub./ha	≥250.7 thous. rub./m ²	≥300 mln rub./ha	≥200 thous. rub./m ²	≥200 thous. rub./m ²	≥379 mln rub./ha	≥752 mln rub./ha	≥564 mln rub./ha	≥93 998 rub./m ²	≥70% – share of the revenue from the main type of activity
Salaries and wages	≥72 331 rub. (52 078 rub.)	≥79 564 rub.	≥86 797 rub.	≥72 331 rub.	≥72 331 rub.	≥72 331 rub.	≥72 331 rub.	≥86 797 rub.	≥79 564 rub.	≥72 331 rub.	≥72 331 rub. (53 523 rub. for New Moscow)
Property requirements											
Building density	≥4 000 m ² /ha (≥4 000 m ² /ha)	≥4 000 m ² /ha *					≥4 000 m ² /ha *	≥8 000 m ² /ha *	≥4 000 m ² /ha *	-	
Total capital construction area		≥32 000 m ²	≥400 m ² or ≥3% under a long-term lease agreement								
Land plot area		≥8 ha									
Share of retail, office catering, domestic service premises	≤20%	≤20%					≤20%			≤20%	
Availability of shared infrastructure facilities		the declared capital structures shall include 2 or more shared infrastructure facilities									

List of socially significant industries, reduction factors for economic requirements are provided for: construction industry, food industry, textile industry, manufacture of footwear

* the building density is two times lower for the land plots located in New Moscow

** not less than 303 mln rub./ha

*** for the last 3 years and 2 next years

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КОМПЛЕКС ЭКОНОМИЧЕСКОЙ ПОЛИТИКИ
И ИМУЩЕСТВЕННО-ЗЕМЕЛЬНЫХ ОТНОШЕНИЙ
ПРАВИТЕЛЬСТВА МОСКВЫ



ДЕПАРТАМЕНТ ИНВЕСТИЦИОННОЙ
И ПРОМЫШЛЕННОЙ ПОЛИТИКИ
ГОРОДА МОСКВЫ

АПР

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РАЗВИТИЯ МОСКВЫ



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